



Get Paid What You're Worth up to 17.5%

Our exceptional compensation package includes up to 17.5% renewals! Take a look at our numbers...

First year commission (for occupation classes 6-3)

Non-Discounted Provider Choice and All Provider Plus¹ and Overhead Expense Policies²

Rate	Cumulate Premium
50%	\$0 - \$12,000
55%	\$12,001 - \$25,000
60%	\$25,001 - and above

Discounted Provider Choice Policies³

Rate	Cumulate Premium
40%	\$0 - \$12,000
45%	\$12,001 - \$25,000
50%	\$25,001 - and above

If you sell disability income insurance then you're doing the right thing for your clients. Selling our disability income insurance can bring your clients significant value while bringing you significant compensation.

Competitive renewals

Non-Discounted Provider Choice and All Provider Plus¹ and Overhead Expense Policies²

	Basic	Variable*	Total
Years 2-10	5%	2.5% - 12.5%	7.5% - 17.5%
Years 11+	2%	2.5% - 12.5%	4.5% - 14.5%

Discounted Provider Choice Policies³

	Basic	Variable*	Total
Years 2-10	2%	2.5% - 12.5%	4.5% - 14.5%
Years 11+	2%	2.5% - 12.5%	4.5% - 14.5%

Immediate vesting — and 100% vesting during your lifetime.

Guardian believes that you should be rewarded for a job well done... over and over again. In addition to these impressive numbers, we have attainable requirements for DI Inner Circle, which makes doing business with Guardian even more attractive.

The Guardian Life Insurance Company of America

guardianlife.com

New York, NY

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¹ Except ProVider Plus Franchise Policies, which follow the same schedule as the Discounted Provider Choice Policies

² Provider Choice policies that aren't sold as part of an Association Discount Program, and that aren't sold to dentists under other discount programs, pay compensation using this non-discounted table above. This table also applies to policies sold to medical residents.

³ This compensation scale applies to Provider Choice policies written under discount programs that include:
• For all occupations: Association Discount Programs • For Dental occupations: Professional Groups, Batch-Bill Discounts, Dental (not medical) Resident Programs, QSPP, and VIP Programs

* Variable Renewals (1) are based upon persistency; (2) are subject to a deductible; (3) do not apply on policies sold to CA dentists or policies that have lifetime benefits; and (4) have minimum production requirements (IDI Sales Requirement or IDI In-Force Requirement)
[[SenderDisclosure]]

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